



Phase 5 The Consortium

We must find larger partners to build the actual routes we design and market. For example, the Albuquerque 15-mile demo needs approximately \$250 million including all the add-ons. That requires many large companies to engineer, construct and operate. If we take them on as 5 partners investing \$50 million each, then we will have the funds to build the first operating route system. And that can result from a subsequent revenue to support the investment. An attraction for members is the revenue opportunities from the demo operations to support the investment. But the bigger attraction is the opportunity to grab market share for.

Handing Off to a Consortium

Five new members, each investing \$50 Million. If 10,000 miles an the example, here are the amount of business development potential:

Driverless Software	10% of route for \$15 billion market
Car manufacturing	30% of route for \$45 Billion market
Systems Integration	10% of route for \$15 billion market
Telecom over fiber	10% of route for \$15 Billion Market
User travel management	5% of route for \$ 7 Billion Market
Construction	30% of route for \$50 Billion Market

Offering 50% for these additional funds would be selling each 1% of the company for \$5 Million investment. If we close a deal of this size, initial investor will have made 500% and their remaining 25% ownership would then be worth \$125 million. Moreover, we would have in place a Consortia to deliver the business deals we market without further dilution to the developer/ Consortia. Later 100% financing of routes can be obtained from International flight capital by selling a new form of Digital currency. Let visualize a Bond like structure with the features of Cryptos. These will earn at 3.5 % interest with 30-year amortization and 50% of the surplus. And there will be huge surplus over the years. A Crypto company could market these bonds like Digital Currency and manage the treasury on behalf of each state/country.

Targets

We will have hundreds of companies to choose from in the five different industry needed to consort on the construction of each route. Here are a few examples:

Software- Google, Apple, IBM

This service will provide mapping and driverless software and video streaming software to users

Car manufacturing- Ford, GM, Honda

This supplier will provide driverless cars, cargo platforms and local feeders

Systems Integration- Disney, Universal, Forest City

This member will provide planning, station design, local real estate and virtual reality content.

Video over fiber - ATT, Lucent, Level 3

This member will design, get approvals for construction and create partners with local telecoms

Construction - CH2M Hill, Parsons, Turner Construction

This member engineer routes, gets building permits, supervises guideway& station construction

Invite to Test Track

Skyways will invite as many companies as we can interest in observing and experimenting with our Test Track each year. Skyways will grow a Consortium relationship with 5 companies from the categories shown above. They will get to participate with the one-mile sales demo after the test track and may even start their product of service at this phase

Public Benefit Corporation (PBC)

The Consortium members could create a Public Benefit Corporation (PBC) with SmartSkyways LLC as the manager, and the Consortium as the builder. Crypto funding or a traditional syndication will supply the capital needed for 50% of the PBC. All of the above will partner with government for a 30-year mortgage on each route. Government will be the eventual owner after the mortgage is amortized.

Membership Buy-in

Crypto Funding- A 10 billion share Initial Coin Offering is a study model as the funding for the incubators and the subsequent routes. In the Crypto Chapter the details of how billions in funding can be raised by gradually issuing shares each year. An issue of 10 billion authorized shares is explored. With an initial price of 26cents per share, Skyways will have the funding to build the Fairgrounds or Albuquerque 15-mile model using 25% of the authorized shares. This second 25% of the authorized 10 billion shares will be sold to the five Consortium members at \$50 Million each. When the shares are ready for public investors, each member will be worth \$1 Billion more or less.

Return over 5 years

In this hypothetical example each Consortium member gets their shares at a mutually agreeable price. Over 5 years, Skyways will show it's earning capability, and this is expected to drive the price of shares to \$5 each. This is a 10-fold increase in the \$50 million each member invested. In addition, each member will receive a dividend on their investment that is expected to be in the 20% per year ROI. Over 30 years the ROI is expected to grow over 50% ROI by the 30 th year. The big payoff is the market development in each category. Members pay \$50 million to get in and grow at least \$10billion in new business thru a cooperative market development Consortium